

Hünxe, August 13, 2020

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Today's topic:

## 1. The dawn of a new era

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### km credit consulting joins the Ecclesia Group

#### Signs point to growth and sustainability

We founded km credit consulting on May 19, 2009. Our vision was to be a specialized broker for credit risk solutions as well as to develop credit management consulting focused on the needs of multinational corporations.

Now, 11 years later, we have established a leading market position with a team of 17 specialists, at three offices in Germany, and the exclusive partner rights in the International Credit Broker Alliance (ICBA) for Germany and Austria. Throughout all these years, we have reached many milestones because you, as our clients and business partners, demonstrated your confidence and pursued our ideas, the realization of which we followed relentlessly.

We would like to take this opportunity to thank you expressly for this once again.

With this special newsletter, we would like to inform you about an additional milestone that has set our course moving forward. In order to successfully face the many market challenges of a specialized broker in future as well as to actively advance the developments in credit management, we have decided to merge km credit consulting into the association of Germany's biggest insurance broker, the Ecclesia Group, which has its headquarters in Detmold, Germany.

We continue to strive to be the leader in the development of solutions for credit protection and the financing of trade receivables, now with a powerful majority owner who has proven in the past that they serve their clients with the same understanding for providing excellent service. The development and implementation of customized solutions for our clients will continue to have the highest priority.

With this move, we are "taking the next step" and are planning the continued growth and sustainability of the Group's credit insurance segment. With 1,750 employees and annual revenue of €235 million, the ECCLESIA Group is the leading German insurance broker. The company's corporate values such as professionalism, reliability, responsibility, trust, and cooperation as well as the focus on market leadership in Germany, were decisive factors for wanting to move the mutual development of credit insurance and receivables financing forward and to expand the Group's portfolio with the km credit consulting brand.

We will remain the shareholders of km credit consulting and will therefore still assume responsibility for providing personal and customer-focused consulting to our clients. Beyond that, we will be responsible for the credit risk segment within the ECCLESIA Group. The Group, along with the current business units DEAS Deutsche Assekuranzmakler GmbH, CFG Finance Group, as well as km credit consulting gmbh, will assume a defining role in the German market.



Our journey continues: even stronger, more multi-faceted, and with a specific segment strategy since the km credit consulting brand and the entire km team will remain unchanged, thereby enabling us to continue our journey towards the next milestone.

We look forward to continuing our excellent and trustworthy collaboration with you.



**Markus Moritz**



**Jörg P. Kowalewski**

**and the entire km team**



## Key facts Ecclesia Group

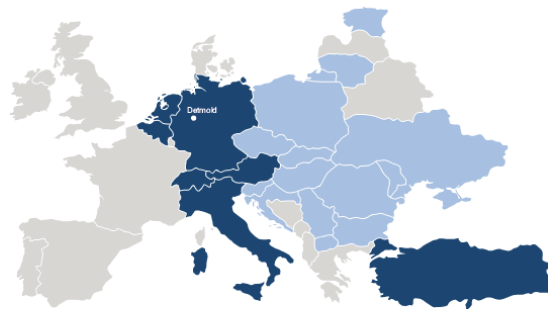
### FACT SHEET

Ecclesia Group

- **Largest German Insurance Broker** for companies and institutions and one of the leading insurance brokers in Europe
- **About 1,750 employees**
- **EUR 235 million turnover**
- **Global presence**
- **Shareholders:**  
Evangelical Church in Germany  
German Caritas Association  
Protestant Agency for Diakonie and Development
- **Management:**  
Tilman Kay (Chairman)  
Jochen Koerner  
Dr. Stefan Ziegler

[www.ecclesia-group.com](http://www.ecclesia-group.com)

#### COMPREHENSIVE FOOTPRINT IN EUROPE

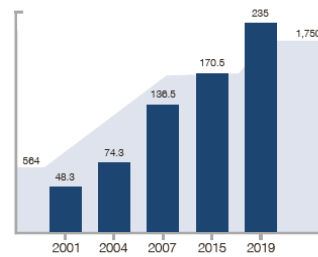


Own companies    Associated companies    ECCLESIA GLOBAL NETWORK

#### NATIONWIDE PRESENCE



#### CORPORATE DEVELOPMENT



Turnover in million €    Headcount